

Customer Business Models

myDatanet instrument with myDataweb access

- 1) Instrument purchase and myDatanet subscription (According to list price for AT, DE, EU, International)

Internet access myDataweb 36,50 Euros/month for AT, DE
 Instrument communication and internet access to myDataweb
 Contract period 12 months

- 2) Instrument rental “all inclusive”

Instrument - communication - internet access to myDataweb
 Contract period 12 months

Examples:

myDatalogMICRO	75 Euros/month
myDatalogMINI	125 Euros/month
myDatalog4	205 Euros/month
myDatalog8	235 Euros/month
myDatalog2EX	220 Euros/month
myDatasens Series	225 Euros/month

myDatanet System for customers

- 1) myDatawebAppliance purchase (is delivered ready configured)

- a) no engineering required for the installation
- b) power supply and internet connection required
- c) a fixed IP address is necessary
- d) Data security through RAID disks

Purchase of an Appliance50/500/1500

- Establishment and activation at Microtronics
- the server is delivered and is available for use

- 2) SIM communication with the server

- A) Own procurement of the SIM card
- B) myDataSIM is provided ready configured in the instrument
 - The instrument can be used immediately
 - from 6,50 Euros/month for AT and DE, prices for international use on request

- 3) myDatanetTEST

- a) 1 pc. myDatalogMINI + power supply
- b) for non-commercial test use with a maximum of 5 instruments
- c) one-time costs for start-up, 300 Euros
- d) monthly usage fee of the internet server, 100 Euros/month
- e) 6 months duration (an extension is subsequently required)
- f) Installation is carried out in the MDN Data Center
- g) demonstration mode for uncritical data only
- h) all modules are available